

ABOUT VGSOM

Founded in 1993, Vinod Gupta School of Management (VGSOM) is the first and the largest business school to be set-up within the IIT system. With a generous contribution from one of its illustrious alumni Mr. Vinod Gupta, founder Infocom, USA, IIT Kharagpur envisioned to produce management leaders by offering unique programmes blending both management and technology. In a short span of about 16 years, VGSOM has already become one of the best management institutes of the country. Over the years the school has moved beyond the sphere of regular MBA programme. The school regularly organises management seminars and workshops, management development programmes and training of management teachers from other B-schools. VGSOM has a unique advantage of being a part of IIT Kharagpur – rated as the best technical institute in India. The school continuously interacts with the institute's 32 other departments and centres through various programmes and faculty research. The industry interaction of the institute is the best in India with a total of 850 projects worth about Rs.300 Crores are being presently handled by the institute.



MANAGEMENT DEVELOPMENT PROGRAMME ON MATERIALS MANAGEMENT JUNE 7-9, 2012

Venue: IIT Kharagpur Salt Lake Campus, HC-Block III, Salt Lake City, Kolkata 700106



Organised By

**Vinod Gupta School of Management
Indian Institute of Technology Kharagpur**

OBJECTIVES

Management of materials plays an important role in providing a competitive edge in today's competitive Business Scenario. Apart from managing working capital, management of materials also helps in improving product performance. Management of inventory is an essential component of Materials Management function. In addition to Raw Materials and Consumables, management of Spares is also very critical; especially for process industry. The programme is focused on understanding and developing appropriate strategy for materials and inventory management.

WHO CAN ATTEND?

The programme is open to executives in materials, purchasing, production planning, inventory planning, vendor development, vendor relations managers, supply management, etc.

PEDAGOGY

The programme consists of classroom discussions, individual and group exercises, and case studies. The programme will cover various analytical and innovative tools used for managing materials. Case studies will focus on best practices and learning from the successes and the failures of past efforts.

VENUE

IIT Kharagpur Salt Lake Campus, HC-Block III, Salt Lake City, Kolkata 700106

TOPICS TO BE COVERED

Strategic role of Materials Management
Materials and Inventory cycle
Classification and Codification of Materials
Models for managing Inventory
Management of Spares
Purchasing
Vendor rating

PROGRAMME COORDINATORS

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APPLICATION & COURSE FEE

The programme is non-residential. The fee for the programme is **Rs.18,000/-** per participant. Please add Service Tax @10.3% over and above the above fee. The programme fee is payable at Kharagpur by cheque/draft favouring **CEP-STC, IIT Kharagpur** and send to Prof. Ashutosh Sarkar along with the completed application form by **June 1, 2012**. The fee covers study material, hand-outs, lunch and tea.

RESOURCE PERSONS

The programme will be coordinated by Prof. A. Tripathy & Dr. Ashutosh Sarkar. In addition, faculty from VGSOM and practicing managers are likely to be associated with the programme.



VINOD GUPTA SCHOOL OF MANAGEMENT
INDIAN INSTITUTE OF TECHNOLOGY KHARAGPUR
KHARAGPUR, INDIA 721302

APPLICATION FORM
Management Development Programme (MDP)

Title of the Programme	MATERIALS MANAGEMENT			
Duration of the Programme	JUNE 7-9, 2012			
TO BE FILLED BY THE PARTICIPANT				
Name:				
Gender:		Age:		
Designation:				
Organisation:				
Address for Communication:				
Phone:		(Office)		(Residence)
Mobile:				
Email:				
Present Responsibilities:				
Designation of the executive to whom you report:				
QUALIFICATION				
Degree	College/Institute	University	Subjects	Year

WORK EXPERIENCE				
Organisation	Location	Designation	Duration	
ORGANISATION DETAILS				
Annual Sales (Last Year):		Major Products:		Number of Employees:

OTHER PROGRAMMES ATTENDED				
Programme Title	Organised By		Duration	Year
Do you want residential accommodation?*				
Your Expectations from the Programme:				
Date:		Signature of the Participant		
TO BE FILLED BY SPONSOR				
Name of the Sponsor:			Designation	
Address for Communication:				
Phone:		Fax:		Email:
I approve the above applicant for attending the Management Development Programme on Materials Management organised by VGSOM, IIT Kharagpur.				

Date:

Signature of the Sponsor

* The programme is non-residential and the fee does not include charges for accommodation. However, all efforts will be made to facilitate residential accommodation to outstation participants. The normal rents in hotels near the venue ranges between Rs.1200-Rs.4000.