

Indian Institute of Technology Kharagpur
Department of Civil Engineering
Environmental Engineering and Management Laboratory
Kharagpur 721 302, West Bengal

Enquiry No: IIT/CE/ENQ/MMG/AC/2018-19/30

Date: 11/10/2018

Sub: Procurement of Split Air Conditioner

Indian Institute of Technology Kharagpur, an Institute of National Importance, invites sealed quotations from reputed manufacturers or their authorized Distributors/Dealers, (foreign firms or their Indian Representative Company) who have adequate credentials for supply/installation of "**Split Air Conditioner**" as per the Annexure-I for the **Department of Civil Engineering, Indian Institute of Technology, Kharagpur, India**. All these experimental units (standalone complete setups) are required for dedicated use in UG and PG laboratory courses.

Interested parties may submit their sealed quotation under Two-covers system as per **Technical Specifications** given at **Annexure I**, and **General Terms & Conditions and Instruction**

& **Special Condition** given at **Annexure II** and **Annexure III**. Bidders are required to submit their **Details** in the format given at **Annexure IV** along with their technical quotation. They are also required to submit a signed **Declaration** in the format given at **Annexure V**. A **Checklist** and **Compliance statement** against each item of Annexure I-III thereon severally and individually shall also be submitted. Kindly refer to the Institute website www.iitkgp.ac.in/topfiles/tenders.php for complete tender details.

The tenders should be sent in a sealed packet, it should be a single quotation

Tender Notice No: **IIT/CE/ENQ/MMG/AC/2018-19/30**, Dated: **11/10/2018**

to the Office of

The Head, Department of Civil Engineering,
Indian Institute of Technology Kharagpur,
P.O. Kharagpur Technology,
PIN 721302, West Bengal, India

ON OR BEFORE 22 NOVEMBER 2018 BY 3:00PM

For any query pertaining to this quotation, communication be addressed to Head, Department of **CIVIL ENGINEERING**, Indian Institute of Technology, Kharagpur-721302 [Ph.: 91-3222-282874]

The quotation will be opened on **22 NOVEMBER 2018** at **4:00 p.m.** in the Office of Head, Department of Civil Engineering, Indian Institute of Technology Kharagpur.

Copy to

1. Institute website
2. Notice Board
3. Head, Department of Civil Engineering
4. CPP

Head, Dept. of Civil Engineering
For Director, IIT, Kharagpur

**Technical Specifications for
Split Air Conditioner**

Split Air Conditioner (Cassette type with 3 star rating)
<ul style="list-style-type: none"> • Brand - Daikin/ Hitachi/ Carrier/ Toshiba/Mitsubishi Electric/ Approved Equivalent
<ul style="list-style-type: none"> • Capacity - 1.5 Ton
<ul style="list-style-type: none"> • Qty - 01
<ul style="list-style-type: none"> • In The Box - 1 Indoor Unit, 1 Outdoor Unit, 1 Remote, 1 User Manual
<ul style="list-style-type: none"> • Type – Inverter
<ul style="list-style-type: none"> • Color - White
<ul style="list-style-type: none"> • Cooling Capacity - 5100 to 5200 Watts
<ul style="list-style-type: none"> • Compressor - Rotary (DC Inverter)
<ul style="list-style-type: none"> • Dehumidification - Yes
<ul style="list-style-type: none"> • Remote Control - Yes
<ul style="list-style-type: none"> • Condenser Coil - Copper
<ul style="list-style-type: none"> • Temperature display - Yes
<ul style="list-style-type: none"> • Timer – Yes
<ul style="list-style-type: none"> • Anti-Bacteria Filter - Yes • Catechin - Yes • Active Carbon Filter - Yes
<ul style="list-style-type: none"> • Dimensions <ul style="list-style-type: none"> ○ Indoor W x H x D - 957 mm x 302 mm x 213 mm ○ Indoor Unit Weight - 10.6 kg ○ Outdoor W x H x D - 900 mm x 690 mm x 320 mm ○ Outdoor Unit Weight - 42 kg ○ Other Dimensions - Outdoor Gross Weight: 36 kg
<ul style="list-style-type: none"> • Performance Features <ul style="list-style-type: none"> ○ Indoor Noise Level - High - 44 dB ○ ISEER - 4.6 W/W ○ Eer - 3.6 W/W
<ul style="list-style-type: none"> • Air Flow & Filter Features <ul style="list-style-type: none"> ○ Dust Filter - Yes ○ Other Filter Features - PM2.5 Micron Filter 3M Brand ○ Auto Air Swing - Present
<ul style="list-style-type: none"> • Convenience Features <ul style="list-style-type: none"> ○ Auto Restart–Yes ○ Refrigerant Leakage Detector - Yes
<ul style="list-style-type: none"> • Power Features <ul style="list-style-type: none"> ○ Power Requirement - AC 230 V, 50 Hz ○ Power Consumption–1400 to 1500 W ○ Other Power Features - Annual Power Consumption: 859.15 kWh

GENERAL TERMS and CONDITIONS

- (1) Price may be quoted in foreign currency for imported items. Manufacturer/Indian Agents of OEMs should submit one quotation, Technical and Commercial quotation in one sealed envelope. The technical quotation should have a copy of commercial quotation with prices masked. Modules to be supplied by the Indian Agent from indigenous sources must be with ISO 9001 or equivalent certification and unit prices of such modules must be given in Rupees. The main equipment as well as the all parts and modules should have a minimum warranty of 03 (Three) years.
- (2) Only those manufacturers/their Indian Agents are eligible to quote who have supplied and installed at least ten such equipment in India during the past five years. The quotation must accompany copies of authentic user's certificates on successful installations in India. IITKharagpur reserves the right to verify confidentially the information in this regard from the users and
 - (a) Provide the name of the Indian Agent who will be responsible for maintaining the equipment during the entire period under warranty and CMC.
 - (b) Provide names of service engineers who are posted in India; these service engineers should have been trained at Original Equipment Manufacturers (OEM's) own unit.
 - (c) The manufacturers/their Indian Agents should have sales and service branch at Kolkata, West Bengal.
- (3) While submitting the quotation, the company must provide the make and model of the instrument.
- (4) While submitting the quotation, the company must undertake to ensure continued availability of adequate number of technically qualified Service Engineers for the Equipment during the period of supply, installation and throughout the warranty period.
- (5) Period of validity: Quotations shall remain valid for acceptance for a period of Six *months* (180 days) from the date of opening of Quotation.
- (6) Conditional offer will not be accepted.
- (7) **Late Tenders:**
Tender received after the due date and time of submission as mentioned below shall not be accepted.
- (8) Indian Agents of bidders or Indian Agents who are bidding on behalf of their principals are to enclose the following documents:
 - (a) Current Sales Tax clearance certificates and PAN No.
 - (b) Banker's Solvency Certificate.
 - (c) Summary of Audited statement of Accounts for the last three years to be enclosed and financial highlights and the key performance during the last three quarters to be enclosed as per format:

Company's Key Performance

Description.	April to June	July to Sept.	Oct. to Dec.
Gross Revenue			
Profit Before Tax			
Profit After Tax			
Return on Invested Capital (ROIC)			

- (9) (a) Name and Address, phone and e-mail address of minimum five clients, out of which at least one should be in India to whom such/similar equipment have been supplied during the past two years should be mentioned.
- (b) Customer satisfaction certificate from one such organization is to be attached with the quotation.
- (10) All Tenders (unless otherwise specified) are to be submitted/handed over to *The Head, Department of Civil Engineering, IITKharagpur-*

721302 and acknowledgement to be obtained.

- (11) The person attending the quotation opening sessions should be delegated with appropriate Power of Attorney (duly endorsed by a Notary Public) by the Chief Executive Officer of the Company to sign such documents. Only two persons on behalf of each Company will be allowed to participate / attend the Quotation opening session.
- (12) Quotation once submitted shall be the property of IITKharagpur and shall not be returned to the vendor at any time.
- (13) A quotation submitted with false information will not only be rejected but the vendor may also be debarred from participation in future tendering process.
- (14) Canvassing in any form not only invites disqualification in this tender but may also result in debarring the vendor from participation in the future tendering process.
- (15) The vendor may be required to give presentation. Demonstration on the system offered where vendor has installed and integrated similar solution may need to be arranged by the vendor at their own cost.
- (16) Materials such as pipe, bricks, sand, stone-chips, cement, paint etc. if required for the installation of the above item and other fixation work will have to be supplied by vendor free of cost.
- (17) The Company must be able to provide an all-inclusive Comprehensive Annual Maintenance Contract for the equipment beyond the Warranty Period. The Institute would like to enter into Comprehensive Maintenance Contract beyond initial warranty Period with the manufacturer (This will be finalized after the completion of the bidding process).
- (18) The installation must be completed within 15 days from the date of receipt by this institute. The presence of Service Engineer from the principal at the time of installation is essential.
- (19) The Company must ensure the Institute about the 95% uptime during the operational period at the Institute with suitable spares and consumable at IITKharagpur. However, IITKharagpur may allow maximum time of 48 hours for the consumable available in India and for other items maximum of 05 working days from the date of lodging of report. A penalty of Rs. 5000/- (five thousand rupees only) per day shall be imposed for delay beyond 5 days. Similar penalty will be applicable for installation delay beyond 15 days from the receipt of the instrument at site.
- (20) Change of Indian Agent: Prior intimation is required for this change. The new Agents should undertake to submit fresh performance guarantee first.
- (21) Documents to be furnished by the concerned Indian Agents:
 - (a) Foreign Principal's proforma invoice indicating the commission payable to the Indian agent and nature of after sales service to be rendered by the Indian agent.
 - (b) Copy of the agency agreement with the foreign principal and the precise relationship between them and their mutual interest in the business.
 - (c) The enlistment of the Indian agent with Director General of Supplies and Disposals under the Compulsory Registration Scheme of Ministry of Finance.

INSTRUCTIONS & SPECIAL CONDITIONS

(To be returned by Tenderer along with the Tender duly signed)

1. GENERAL:

Tenderer, who are Indian Agents of OEMs, should furnish a clear declaration as follows: We declare that I am/we are Accredited Agents of the suppliers aboard;

2. DEVIATION FROM SPECIFICATIONS:

It is in the interest of the tenderer to study the specifications in the tender schedule thoroughly before quoting so that, if the tenderer makes any deviations, these are prominently brought out in the body of the tender. If you need to add any optional item to your system in order to meet our specifications, you are requested to quote for the total including the option required to suit our requirements; otherwise, your tender will not be considered at all.

3. PRICE:

For imported items both F.O.B. & C.I.F. Kolkata price by Air to be quoted. The prices should be without Customs Duty and Excise Duty since IIT Kharagpur is exempted from the payment of Customs & Excise Duties. The Institute if required will provide certificates for Import Items: The order acknowledgements should be issued by Fax within 3 days, and the items should be air-lifted within 30 days from the date of receipt of the Letter of Credit copy/copy of DD, as the case may be.

- (i) Agency Commission, if any, will be paid to the Indian agents in Rupees on receipt of the equipment and after satisfactory installation. Agency Commission will not be paid in foreign currency under any circumstances.
- (ii) The unit price should be for the same unit as indicated in the Schedule to tender enquiry and not for any other unit.
- (iii) Prices quoted should be for supply, installation and commissioning at I.I.T. Kharagpur.
- (iv) Discount, if any, should be indicated separately/prominently.
- (v) Offers should normally be on fixed and firm price basis. Any clause making price variation will not be acceptable.
- (vi) Where tenderer intends to quote in Indian Rupees, for imported items, the prices should be quoted "FOR Destination" basis. Offers should be on "High Sea Sales" basis. No sales tax can be charged. Customs Duty applicable against **Declaration in Terms of Government of India Notification No. 51/96- Customs dated 23.07.96 will be paid. Vendor will arrange payment of customs duty during clearance and the same will be reimbursed at actual against proper documents. Way Bill will be issued on request.** Seller has to undertake the responsibilities of customs clearance. All necessary supporting documents will be provided by the IIT Kharagpur. An agreement can be made in this regard, if the seller wishes, before customs clearance.

4. TRANSIT INSURANCE:

The Purchaser will not pay separately for Transit Insurance.

5. PAYMENT:

- (i) Payment for indigenous items quoted in Indian Rupees will be made only after completion of supply, installation and commissioning of the System to the entire satisfaction of the Purchaser. **No Advance Payment will be made for Indigenous Purchase.**
- (ii) Where items are imported and the payment is desired to be made to their foreign Principals directly, the same will be made against Irrevocable Letter of Credit only.

6. TENDERERS SHALL SUBMIT ALONG WITH THEIR TENDER:

- (i) Complete address and tele-links for contact persons in principals and Indian agent offices dealing with this purchase.
- (ii) Name and full address of the OEM's Banker and their swift code.

- iii) Proof of having ISO 9001 or other equivalent certification given by appropriate authorities.
7. **Earnest Money Deposit:** tenderer must submit an EMD of Rs (**Not applicable**) in the form of bank draft/bank guarantee in favor of "Indian Institute of Technology, Kharagpur". It should be placed in the cover containing of technical quotation.
8. **TENDER FEE:** Tender fee of total Rs. (**Not Applicable**) in the form of bank draft must accompany the tender. It should be placed in the cover containing the technical quotation.
9. **PERFORMANCE BANK GUARANTEE:**
 On behalf of the Principal Indian Agent must be able to provide Performance Bank Guarantee of the amount equivalent to the 10% of the cost of equipment from any Nationalized Bank. The Performance Bank Guarantee is required for the entire period of Warranty. Performance Bank Guarantee must remain valid for a period of sixty days beyond the expiry of the Warranty Period.
10. **GUARANTEE:** The tenderer has to declare that the goods sold to the buyer under this contract shall be of the best quality and workmanship and shall be strictly in accordance with the specifications.
11. **JURISDICTION:** All questions, disputes, or differences arising under, out of or in connection with the contract, if concluded, shall be subject to the exclusive jurisdiction at the place from which the acceptance of Tender is issued, i.e. Jurisdiction of KOLKATA HIGH COURT. Acceptance to this effect is also necessary at the time of opening of Technical Quotation.
12. **ACKNOWLEDGMENT:** It is hereby acknowledged that we have gone through all the points listed under "Instructions & Special Conditions" outlined above, and those in the accompanying note on "Important Conditions", and we agree to abide by them under the penalty of permanent disqualification for Tender participation and for related penal actions for non-abidance of the conditions.
13. Interested vendors must be able to supply adequate spares and consumables during Three years warranty. Vendor should also ensure trouble free service and performance for another two years beyond one year Comprehensive Warranty Period with adequate spares and accessories.

DATE: PLACE:	SIGNATURE OF TENDERER
SEAL OF THE COMPANY	

NOTE: ONE AGENT CANNOT REPRESENT TWO SUPPLIERS OR QUOTE ON THEIR BEHALF AT ONE TIME. In case of import all the particulars required for opening Letter of Credit (L/C) should be furnished in clear terms. After opening of L/C, based on our tender, no more requests for amendment of L/C will be entertained. Total price including supply, installation and commissioning at I. T., Kharagpur, should be quoted. The cost of items that may be supplied from indigenous resources and also installation part if installation is done by Indian Agents should be stated in Indian Rupees.

1. In case of Import, bidders are requested to quote FOB price mentioning Freight & Insurance charges separately. No Ex-Works pricing is considered.
2. Warranty should be valid for one year for all items including third party items.
3. Quotations should be submitted in Separate Sealed Cover (with Sealing Wax). The quotations should be typed format. No manual entries are allowed and any manual entry will entail rejection.

- at the opening stage itself.
4. Before submitting vendor should ensure that they have submitted the following in the technical quotation documents as mentioned hereunder:
Technical Literature, Specification documents,
Point-by-point Compliance Statement, General Terms & Conditions, Acceptance of Kolkata High Court Jurisdiction, Name and address of 5 organizations of which 1 must be India where the OEM has installed 1 such equipment in the last 2 years and a copy of Price quotation with prices masked.

The Commercial quotations shall have all the commercial documents, agreements and Price quotation. Prices should be given component wise to enable the Institute to decide the final configuration.

Important:

1. The Institute may accept or reject any or all the quotation in part or in full without assigning any reason and does not bind him to accept the lowest quotation. The Institute at its discretion may change the quantity/upgrade the criteria/drop any item or part thereof at any time before placing the Purchase Order.
2. In case of any dispute, the decision of the Registrar of this Institute shall be final and binding on the bidders.
3. For any query pertaining to this Quotation document correspondence may be addressed to:-
The Head, Department of CIVIL ENGINEERING,
Indian Institute of Technology, Kharagpur- 721302
[Ph.: 91-3222- 282874]

N.B.: In case the due date for opening tender happens to be a holiday, the same will be opened on the next working day. The timings will however remain unchanged. Please Note that the Institute remains closed on Saturday & Sunday.

ANNEXURE IV

TECHNICAL QUOTATION DOCUMENT

FORMAT TO BE FILLED BY THE MANUFACTURERS/INDIAN AGENTS (ON BEHALF OF THEIR FOREIGN PRINCIPLES) OR THEIR AUTHORIZED COUNTRY DISTRIBUTORS/REPRESENTING DEALERS/ REGIONAL AGENCIES, SUBMITTING TENDER FOR SUPPLY FOR IT KHARAGPUR

1. Name of the Tenderer :
2. Status of the Tenderer :
(Attach documents, if registered company/partnership/proprietary ship)
3. Whether OEM/representing foreign principle :
(attach copy of certificate/authorization)
4. Details of key top official/authorized official :
(attach details)
5. Details of tie-ups for supply/services, if any :
(Attach details, agreements, escalation matrix)
6. Income Tax and Service Tax returns of previous :
three assessment year (copy)
7. Financial status of bidder and/or his associates :
including Annual Report & Balance Sheet/Statement
of Account of past three years with Registration of
Companies (ROC) receipts duly authenticated by
Chartered Accountant
8. Current list/address of clients where similar material :
has been supplied and successfully working
9. Name of the vendor's three largest clients, to whom :
similar products and services were extended & amount of
transaction/annual bill to such clients
10. Name and address of Vendor's bankers and :
attach a Solvency Certificate from the Bank for a minimum
amount of Rs.
11. Income Tax Permanent A/c No. (attach copy) :
12. **Details of EMD/Bank Draft No., issuing branch and date:**
Certified that all above information are correct to the best of my/our information, knowledge and belief

Date, signature & seal of the Authorized
person of OEM/Vendor

NOTE: This is to be submitted in a separate sealed envelope superscribing

“TECHNICAL QUOTATION”, Notice inviting Tender No. _____
dated _____ and name of the bidder. All technical documents like literature,
catalogues etc., are to be put in the same envelope. Price quotation of that company/firm only
will be opened which
do technically qualify, for further consideration. **Attach all relevant documents in the same
serial order as above, properly indexed, duly signed and sealed.**

DECLARATION

1. I, _____
Son/Daughter of Shri _____
Proprietor/Partner/CEO/MD/Director/Authorized
Signatory of M/s. _____ am
competent to sign this declaration and execute this tender document.
2. I have carefully read and understood all the terms and conditions of the tender
and hereby convey my acceptance of the same.
3. The information/documents furnished along with the above application are true
and authentic to the best of my knowledge and belief.
4. I/ we/ am are well aware of the fact that furnishing of any false
information/fabricated document would lead to rejection of my tender at any
stage besides liabilities towards prosecution under appropriate law.
5. Each page of the tender document and papers submitted by my Company
is authenticated, sealed and signed, and I take full responsibility for
the entire documents submitted.

Signature of the Authorized Person

Date:

Full Name:

Place:

Company Seal: