

## INVITATION FOR TENDER FOR SUPPLY OF EQUIPMENT

Sealed tender offers are invited in two separate sealed covers (Technical and Commercial offers) from eligible manufacturers/suppliers or their direct Indian agents for the supply of the following equipment.

### **Integrated Laser Manufacturing Unit (Laser, Robot, Powder Delivery, Fume Hood)**

Please send offers, ALONG WITH DESCRIPTIVE CATALOGUE/ BROCHURE. The validity of the bid should be at least four months (120 days) or more from the date of the opening of this tender. Please ensure that your quotation reaches not later than **29.10.2018 at 15:00 Hrs** at the following address:

**Dr. Indranil Manna**

**Professor, Metallurgical and Materials Engineering Department,  
Indian Institute of Technology Kharagpur – 721 302, West Bengal, India**

Earnest money of **Rs. 4,00,000/-** is to be deposited in the form of Account payee Demand Draft in favour of IIT Kharagpur, payable at Kharagpur, India. Any bid which is not accompanied with an EMD shall be summarily rejected. Earnest money deposited will be forfeited if the tenderer withdraws or amends its tender or impairs or derogates from the tender in any respect within the period of validity of its tender. No interest will be paid on the earnest money of the unsuccessful bidders.

Tender Reference	<b>IIT/SRIC/MME/DGL/IM/18-19/EQ-1, Dated: 09.10.2018</b>
Price of Tender Document	<b>NIL</b>
Last Date and Time for submitting the tender document	<b>29.10.2018 at 15:00 Hrs (Indian time)</b>
Time and Date of Opening of Technical Bids	<b>29.10.2018 at 16:00 Hrs (Indian time)</b>
Place of Opening Tender	<b>Metallurgical and Materials Engineering Department, Indian Institute of Technology Kharagpur – 721 302, West Bengal, India</b>
Address of Communication	<b>As stated above</b>
Contact Telephone Numbers	<b>+91- 3222 - 283266</b>
E-mail	<b>imanna@metal.iitkgp.ac.in</b>

**DETAILED TECHNICAL SPECIFICATIONS FOR**

**Integrated Laser Manufacturing Unit (Laser, Robot, Powder Delivery, Fume Hood)**

**Specifications**

<b>Position</b>	<b>Description</b>
<b>&lt;A&gt; Fiber coupled Diode Laser and its accessories for Cladding, Hardening and Welding Applications</b>	
Fiber coupled Diode Laser	4000 to 6000 Watt Fiber Coupled Diode laser with Beam quality/beam parameter product: $\leq 45$ mm mrad which can do Laser Cladding, Hardening and Welding application
	Chiller For Laser and optics should be included
	The above Laser must have any one of the Field bus Interface compatible for selected Robot/CNC and other accessories.
	Laser must have facility to connect Two Fiber at a time and any one of the fiber can be use on time sharing basis.
Optical Fiber diameter and length	<p><b>Two optical delivery fiber with <math>\geq 20</math> m length</b></p> <p><b>a. For Welding:</b> Suitable Fiber diameter to get Laser spot diameter <math>\leq 600 \mu\text{m}</math> with <math>&gt; 100</math> mm working distance for Welding application</p> <p><b>b. For Cladding and Hardening:</b> Optical Fiber diameter <math>1000 \mu\text{m}</math> to get desire spot sizes for Cladding and hardening applications</p>
Cladding optics/Head with coaxial powder feeding nozzle	Cladding optics with powder feeding nozzle from reputed manufacturers suitable for high laser power up to 10 kW.
Welding optics/Head with camera set	<b>Optics with a robust and dust-proof design with camera set, suitable for high laser power laser welding application up to <math>\geq 6</math> kW</b>
Optics/Head for hardening with variable spot	Dynamic adjustment (On the Fly) of laser spot size by external control (For example: variable square spot size from minimum 10 mm by 10 mm to maximum 50 mm by 50 mm) with homogenizing element for equal energy distribution. This range should be mention clearly.
Two color pyrometer for close loop temperature control	Two color pyrometer for close loop temperature control Temperature range: approx. $450^\circ - 1500^\circ \text{C}$ . This must be calibrated with Hardening Optic/Head
Powder Feeder	Suitable powder feeder for Laser Cladding application
<b>&lt;B&gt; Automation and Handling system</b>	

Robot	Suitable Robot with minimum 30 kg payload capacity, 2 m reach, Positioning and path repeatability $\pm 0.05$ mm and $\pm 0.16$ mm respectively or better
Positioner from Robot manufacturer	Positioner from Robot manufacturer. For job size 600mm length, 300mm diameter and 10 mm thickness with Rotational and Tilting axis.
Laser Integration, Installation and Application Support	Laser Integration, Installation and Application Support
Air Compressor and Air dryer	Air Compressor and Air dryer
Stabilizer	UPS with stabilizer function – (Suitable for LASER + CHILLER + ROBOT)
Safety Enclosure	Safety Enclosure
Basic welding fixture with table	Basic welding fixture with table

## GENERAL TERMS & CONDITIONS

PLEASE SPECIFICALLY INDICATE THE FOLLOWING POINTS IN YOUR QUOTATIONS AND COMPLY THE TERMS AS MENTIONED HEREUNDER:-

1. TENDERS ARE INVITED COMPLYING THE REQUIREMENT FOR TENDER AS DETAILED IN THE TENDER SPECIFICATION TO BE SUBMITTED IN THE COMPANY'S / FIRM'S LETTERHEAD NEATLY PRINTED / TYPED DULY SIGNED BY AUTHORIZED PERSON WITH THE SEAL OF THE BIDDERS. ALL ENVELOPS CONTAINING THE TENDER SHOULD BE PROPERLY SEALED. SEPARATE ENVELOPS SHOULD BE USED FOR TECHNICAL AND PRICE BID AND INDICATION TO THEIR EFFECT MAY PLEASE BE SUPERSCRIBED ON THE ENVELOP.

### **THE FOLLOWING DOCUMENTS ARE REQUIRED FROM THE INDIAN AGENTS OF FOREIGN FIRMS:**

1.1 FOREIGN PRINCIPAL'S PROFORMA INVOICE INDICATING THE COMMISSION PAYABLE TO THE INDIAN AGENT AND NATURE OF AFTER SALES SERVICE TO BE RENDERED BY THE INDIAN AGENT.

1.2 COPY OF THE AGENCY AGREEMENT WITH THE FOREIGN PRINCIPAL INDICATING THE NATURE OF AFTER SALES SERVICES, PRECISE RELATIONSHIP BETWEEN THEM AND THEIR MUTUAL INTEREST IN THE BUSINESS.

2. TECHNICAL CATALOGUE/LEAFLET SHOULD BE ENCLOSED WITHOUT FAIL. PROVIDE COMPLIANCE STATEMENT WITH RESPECT TO THE TECHNICAL SPECIFICATIONS MENTIONED ABOVE.
3. PLEASE CONFIRM WHETHER YOU ARE AUTHORISED TO QUOTE ON BEHALF OF YOUR PRINCIPALS AND IF SO, PLEASE ENCLOSE A COPY OF SUCH AUTHORISATION WITH YOUR QUOTATION.
4. **PRICE BIDS FOR FOREIGN FIRMS:** PRICES ARE TO BE QUOTED ON 'EX-WORKS' DULY PACKED OR ON "FCA/FOB" INTERNATIONAL PORT" BASIS AND ALSO INCLUDING AGENCY COMMISSION PAYABLE TO YOUR INDIAN AGENTS, IF ANY SHOWING CLEARLY THE FOLLOWING BREAK UP:-

- I) EX-WORKS PRICE
- II) PACKING & FORWARDING
- III) FREIGHT
- IV) ANY OTHER RELEVANT EXPENSES.
- V) TAXES PAYABLE BY THE INSTITUTE

INSURANCE WILL BE PAID BY OUR INSTITUTE SEPARATELY AND SHOULD NOT FORM PART OF THE QUOTED PRICE.

**PRICE BIDS FOR INDIAN FIRMS:** PRICES ARE TO BE QUOTED ON F.O.R., IIT KHARAGPUR, ON DOOR DELIVERY BASIS CLEARLY SHOWING THE BREAK UP.

5. **PERIOD OF VALIDITY:** BIDS SHALL REMAIN VALID FOR ACCEPTANCE FOR A PERIOD OF 120 DAYS FROM THE DATE OF OPENING.
6. INDIAN AGENTS ADDRESS AND PERCENTAGE OF AGENCY COMMISSION INCLUDED IN ABOVE F.O.B./EX-WORKS PRICE. (THIS WILL BE PAID TO THE INDIAN AGENTS IN INDIAN RUPEES ONLY AND NOT IN FE). PLEASE ENCLOSE COPY OF AGENCY AGREEMENT ENTERED INTO WITH YOUR PRINCIPALS INDICATING THE NATURE OF AFTER SALES SERVICES OF INDIAN AGENTS, PRECISE RELATIONSHIP & MUTUAL INTEREST IN THE BUSINESS.

7. **MEASUREMENTS/WEIGHT:** NETT/GROSS OF THE CONSIGNMENT. IN CASE OF AN ORDER, YOU SHALL USE AIR WORTHY PACKAGE (AS APPLICABLE) DULY CERTIFIED WITH DOCUMENTS – PLYTO – SANITARY CERTIFICATE (AS PER QUARANTINE ORDER 2003).

8. **SCOPE OF SUPPLY:** SHOULD INCLUDE FREE INSTALLATION AND COMMISSIONING

9. **PAYMENT TERMS FOR FOREIGN FIRMS**

**The offer will be made on a single currency and only one PO will be issued for the entire scope of the supply.**

A) 90% PAYMENT THROUGH SIGHTDRAFT/FORIGN DEMAND DRAFT/LC (EXCEPTIONAL CASES)/SWIFT TELE TRANSFER AFTER RECEIPT OF STORE IN GOOD ORDER AND CONDITION AND 10% AFTER SUCCESSFUL INSTALLATION & COMMISSIONING.

B) BANK CHARGES ON LC/SD (WITHIN INDIA APPLICANT ACCOUNT AND OUTSIDE INDIA TO BENEFICIARY ACCOUNT).

**PAYMENT TERMS FOR INDIAN FIRMS**

A) 100% PAYMENT THROUGH CROSSED ACCOUNT PAYEE CHEQUE / ELECTRONIC TRANSFER AFTER RECEIPT OF STORE IN GOOD ORDER & CONDITION AND SUCCESSFUL INSTALLATION & COMMISSIONING.

B) ENSURE MENTIONING

i) BANK DETAILS OF THE BENEFICIARY, GST NO. AND PAN NUMBER

ii) FULL NAME AND ADDRESS OF THE BENEFICIARY ON WHOM ORDER HAS TO BE PLACED

10. WHETHER ANY EXPORT LICENCE IS REQUIRED FROM YOUR GOVERNMENT, IF SO, PLEASE CONFIRM WITH DETAILS.

11. COUNTRY OF ORIGIN OF THE GOODS IS TO BE MENTIONED.

12. THE INSTITUTE SHALL PROVIDE THE CONCESSIONAL CUSTOMS DUTY AND EXCISE DUTY EXEMPTION CERTIFICATE AS PER GOVT. NOTIFICATION NO. 51/96 CUSTOMS DATED: 23.07.1996 AND CENTRAL EXCISE DUTY EXEMPTION IN TERMS OF GOVT. NOTIFICATION NO. 10/97 – CENTRAL EXCISE DATED: 01.03.1997 AS AMENDED FROM TIME TO TIME.

13. **LIQUIDATED DAMAGES:** THE STORES SHOULD BE DELIVERED / DISPATCHED TO DESTINATION AND READY FOR OPERATION NOT LATER THAN THE DELIVERY DATE SPECIFIED. IF THE SUPPLIER FAILS TO DELIVER ANY OR ALL THE STORES OR PERFORM THE SERVICE BY THE SPECIFIED DATE, LIQUIDATED DAMAGES AT 1% PER MONTH OR PART THEREOF IN RESPECT OF THE VALUE OF STORES WILL BE DEDUCTED FROM THE CONTRACT PRICE SUBJECT TO A MAXIMUM OF 5%. ALTERNATIVELY, THE ORDER WILL BE CANCELLED AND THE UNDELIVERED STORES PURCHASED FROM ELSEWHERE AT THE RISK AND EXPENSE OF SUPPLIER.

14. **PATENT RIGHTS:** THE SUPPLIER SHALL INDEMNIFY THE PURCHASE AGAINST ALL THIRD PARTY CLAIMS OF INFRINGEMENT OF PATENT, TRADEMARK OR INDUSTRIAL DESIGN RIGHTS ARISING FROM USE OF THE GOODS OR ANY PART THEREOF IN INDIA.

15. ONLY THOSE BIDDERS WHO'S BIDS HAVE BEEN TECHNICALLY FOUND ACCEPTABLE WILL ONLY BE INVITED FOR PARTICIPATION IN THE PRICE BID.

16. THOSE BIDDERS WHO DO NOT RECEIVE ANY COMMUNICATION FOR PARTICIPATION IN PRICE BID OPENING MEETING MAY PRESUME THAT THEIR BID HAS NOT BEEN ACCEPTED BY THE INSTITUTE.

17. CONDITIONAL OFFER WILL NOT BE ACCEPTED.

18. LATE TENDERS I.E. TENDER RECEIVED AFTER THE DUE DATE AND TIME OF SUBMISSION AS MENTIONED ABOVE SHALL NOT BE ACCEPTED.

19. BIDDERS TO ENCLOSE THE FOLLOWING DOCUMENTS:-

A) INCOME TAX RETURN (3 YRS) AND LATEST SALES TAX RETURN (GST No.), AND PAN NO.

B) BANKER'S SOLVENCY CERTIFICATE

C) SUMMARY OF AUDITED STATEMENT OF ACCOUNTS FOR THE LAST THREE YEARS TO BE ENCLOSED AND FINANCIAL HIGHLIGHTS AND THE KEY PERFORMANCE DURING THE LAST THREE QUARTERS TO BE ENCLOSED AS PER FORMAT:-

COMPANY'S KEY PERFORMANCE

DESCRIPTION	JAN. TO MARCH	APRIL TO JUNE	JULY TO SEPT.
GROSS REVENUE			
PROFIT BEFORE TAX			
PROFIT AFTER TAX			
RETURN ON INVESTED			
CAPITAL (ROIC)			

D) CUSTOMER SATISFACTION CERTIFICATE FROM ONE SUCH ORGANIZATION IS TO BE ATTACHED WITH THE TECHNICAL BID AND PRICE BID.

E) NAME AND ADDRESS OF MINIMUM THREE CLIENTS TO WHOM SUCH EQUIPMENT HAVE BEEN SUPPLIED SHOULD BE MENTIONED.

20. **WARRANTY / GUARANTEE:** THIS COMPREHENSIVE WARRANTY / GUARANTEE SHALL REMAIN VALID FOR **36 MONTHS** (negotiable) AFTER THE GOODS (OR ANY PORTION THEREOF AS THE CASE MAY BE) HAVE BEEN DELIVERED AND COMMISSIONED TO THE FINAL DESTINATION. AMC SHOULD INCLUDE A COMPANY TRAINED OPERATOR.

21. THE INSTITUTE DOES NOT BIND ITSELF TO OFFER ANY EXPLANATION TO THOSE BIDDERS WHO'S TECHNICAL BID HAS NOT BEEN FOUND ACCEPTABLE BY THE EVALUATION COMMITTEE OF THE INSTITUTE.

22. ALL TENDERS (UNLESS OTHERWISE SPECIFIED) ARE TO BE SUBMITTED / HANDED OVER TO **Dr. Indranil Manna, Metallurgical and Materials Engineering Department, INDIAN INSTITUTE OF TECHNOLOGY, KHARAGPUR - 721 302** AND ACKNOWLEDGEMENT TO BE OBTAINED.

## **IMPORTANT**

1. IIT Kharagpur authority may accept or reject any or all the bids in part or in full without assigning any reason and does not bind itself to accept the lowest bid. The Institute at its discretion may change the quantity / upgrade the criteria / drop any item or part thereof at any time before placing the Purchase Order.
2. Promptly make arrangements for repair and / or replacement of any damaged item (s) irrespective of settlement of claim.
3. In case of any dispute, the decision of the Institute authority shall be final and binding on the bidders.
4. For any query pertaining to this bid document correspondence may be addressed to **Dr. Indranil Manna**, at the address mentioned above.

### **LAST DATE FOR SUBMISSION OF SEALED BIDS: 29.10.2018**

- 1) Please Note that the Institute remains closed during Saturdays & Sundays and all specified government holidays.
  - 2) Fax, e-mail Tender will not be accepted.
  - 3) The General Terms and Conditions as stated above relate to supply of stores / equipment /assets etc. and for specific service other terms and conditions of the Institute will apply.
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